

oriolrius.me

Sharing
Knowledge
Experience &
Creativity

Embedded Technology Partner
Industrial IoT · Cloud · Data · AI

v5.0.0

Executive summary



oriolrius.me

Embedded Technology Partner

Industrial IoT · Cloud · Data · AI

- Passion for technology
- Serial entrepreneur

  Co-founder of Nexiona a world-class authority on private Industrial IoT platforms.
- Technological & business mentor
  - **Programmer**: 41 years
  - **Hacker**: 27 years
  - **Speaker**: 24 years
  - **M2M/IoT**: 24 years
  - **Blogger**: 25 years
  - **Entrepreneur**: 22 years
  - **Coaching**: 18 years

TEDx

esade
UNIVERSIDAD RAMON LLULL

ACCIÓ Generalitat de Catalunya
persona assessora acreditada
Vigència: 30/12/2030

Background

I discovered my passion at 9 years old, which allowed me to always be clear about what I wanted from my life.

A passion makes you accumulate experience at an unusual speed; for example, a person's professional career typically spans 80,000 hours. In my case, at 45 years old, I have accumulated more than 100,000 hours of experience in the technology world.

My commitment to Unix at just 14 years old and later to Open Source and Linux defined a unique profile for me from the very beginning.

I started programming, stood out as a hacker, and from a very young age, I started my own companies. But the best part is that I became a mentor without even realizing it, and this is what I like the most—helping people.

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Your team.
Your technology.
Your ownership.
My expertise and commitment.

Embedded Technology Partner · FDE mindset

Embedded Technology Partner

I join my clients' teams to solve complex technology challenges. I bring experience, architectural judgment and hands-on delivery, and I work side by side until the solution works.

The project, the decisions, the technology and the results stay yours. I do not come as an external supplier: I work as a member of your team.

Forward Deployed Engineering (FDE) mindset: understand the problem in your own environment, not from a distance, and stay with the team until it is solved.

I do not come to replace your team. I come to reinforce it, and to help your team become more capable and independent.

Some customers and partners


vodafone
movistar
orange
andorra telecom
pans & COMPANY
Roca
SEAT
NISSAN
MITSUBISHI
RICOH
Schneider Electric
MEDIAPRO
El Corte Inglés
REPSOL
GRIFOLS
IBM
CELSA GROUP
Ministerio de Agricultura
Gobierno de Chile
altran
TechData
DELL
UOC Universitat Oberta de Catalunya
ESADECREAPOLIS
Comisión Europea
Diputació Tarragona
ACCIÓ
Generalitat de Catalunya
Barcelona Turisme
22@ NETWORK BCN
MOBILE WORLD CAPITAL BARCELONA
Barcelona Digital Talent

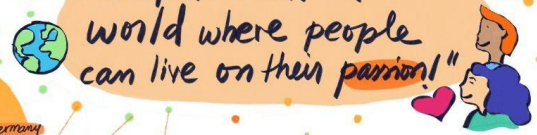
Life journey picture

Oriol Rius

"To lead is to serve"



Purpose: "Help to built a world where people can live on their passion!"

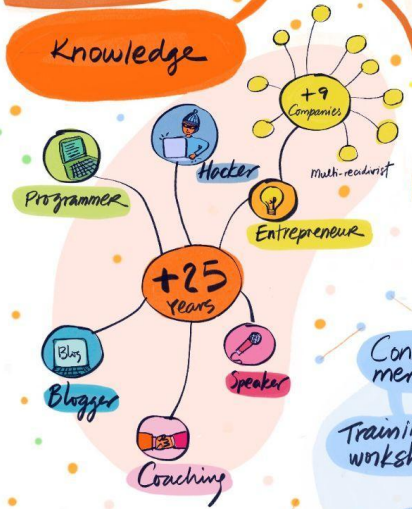


Sharing



"Working in different cultures allows you to have BIG IDEAS"

Knowledge



Creativity

"Life is not about meeting, it is about creating yourself."

Expert in teams without office

"I know I'm leading when I create a trail of leaders along the way"

Lean & Agile from ever since

Accredited adviser ACCIO

"Life is growth. To continue growing, I now have to share."



"DON'T FIGHT, JUST FLOWS"

Experience

I offer

- Consultancy & mentoring
- Trainings & workshops
- Presentations
- TEDx

Humanizing Technologies of the 4th Industrial Revolution

I help to

- overcome technical CHALLENGES (Solutions Architect)
- Make teams flow like Water
- Humanize the technologists
- Develop trainings and strategies for managers and sales



Industry 4.0

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visual storytelling by ALEYANDRA ETEL
db INTERSECTION.COM

My life formula

$$P_O = \boldsymbol{S} \times (K + E + C)$$

where:

P_O = Oriol's purpose

S = Sharing

K = Knowledge

E = Experience

C = Creativity

donde:

P_O = Pasión de Oriol

S = Compartir

K = Conocimiento

E = Experiencia

C = Creatividad

Take a look about my style...



TEDx Talk about Teenagers and Technology

https://u.joor.net/TEDxAlcoi

More events...

https://oriolrius.me/eventos

In my own words

“To lead is to serve.”

Oriol Rius

“Great things take more than technical expertise.”

Oriol Rius

“I know I lead when I leave
a trail of leaders behind me.”

Oriol Rius

“Life is growth.

To keep growing, it is now my turn to share.”

Oriol Rius

“My mistakes shaped who I am.
My successes gave me what I have.”

Oriol Rius

My services...

Services



Consultant and mentor

I join the project from the inside: strategic clarity, architecture, hands-on engineering or mentoring for leaders and teams.



Training and workshops

From the classroom to practice: students, executives and engineers understand and experiment with the technologies they will use.



Tech and inspirational speaker

Ideas, experiences and a human view of technological change. On stage, with the same passion as at a terminal.

How I work

Think well. Build better. Learn together.

01 · Understand the challenge — listen to business, operations and technology; distinguish the real problem from its symptoms.

02 · Make informed decisions — compare alternatives, risks and architecture decisions; build a solid base before iterating.

03 · Get involved in execution — prototype, integrate, review code and infrastructure, and unblock the team when needed.

04 · Share knowledge and build capability — transfer knowledge while we work; the solution and the know-how stay with the client.

Subjects

Leadership & Product

- Technical leadership
- Digital Product Management
- Remote teams

Innovation & Strategy

- Innovation
- Digital transformation
- Startups
- Future and society

Software & Cloud

- Software development
- Cloud Computing
- DevOps
- Open Source
- Architecture & Cybersecurity

Industry & IoT

- Internet of Things
- Industry 4.0
- Domotics
- DIY / Maker

Data & AI

- Data platforms
- Machine Learning
- Artificial Intelligence
- AI agents & RAG

Target

- Professionals
- Teams
- Committees
- Companies
- Organizations
- Associations

Profiles

- Technicians and engineers
- Developers
- Managers and directors
- Pre-sales engineers
- Sales

Sectors

- Technical companies
- Manufacturing
- Software development
- IoT
- Product development
- Education

Some other, online projects

Industry 4.0 Systems - https://industry40.systems

IoT Gateway NG - https://iotgw.industry40.systems

G33KTEAM YouTube channel - https://www.youtube.com/@G33KTEAM

Technology and personal blog - https://oriolrius.cat (since 2000)

and many more…

Schedule a meeting…

https://oriolrius.me/meeting

oriolrius.me

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